

# Portworx PoC at a glance

A proof of value is an excellent way to showcase how Portworx will provide immediate business value for your organisation. With your success criteria defined from that start, the PoC will be completely tailored to help you overcome your container storage challenges, whether it is delivery of high performing Kubernetes storage, support for snapshots, replication or back up and security.

## What is Portworx?

Portworx provides a fully integrated solution for persistent storage, disaster recovery, data security, cross-cloud and data migrations, and automated capacity management for Kubernetes apps.

When your development teams need to move applications across different environments, Portworx is the tool that puts Kubernetes data mobility at their fingertips. With the ability for elastic scaling and zero application downtime it is the perfect solution for a competitive business that puts it's customer experience first.

## Portworx PoC Components

Portworx is designed to enable companies like yours to adapt and scale in highly competitive markets. The following components will be executed within the PoC.



### Portworx Storage

Ability to run mission-critical applications in production with the best performance and ondemand scalability.



### Portworx Backup and DR

Get zero RPO and failover within seconds across data centers ensuring resiliency and uptime of applications with fully protected, container-granular backup and recovery in a single click.



### Autopilot

Grow your storage capacity on-demand enabling you to cut your cloud storage costs in half by intelligently provisioning storage only when it is needed.

## Your confident guide

The Natilik team are here to guide and develop future proofed solutions, designed and deployed using best-in-class technology. With a focus on seamless integration, solution success and exceptional, global, 24/7 support, Natilik is a trusted and knowledgeable pair of hands with experts in Multi-Cloud environments and application placement on hand to support your business.

- Natilik has been identified as 'Portworx Partner of Choice' within the UK&I.
- With true global coverage delivered through our centres of excellence in London, Sydney and New York, Natilik can provide you with in-region support for your Portworx roll out, no matter where in the world.
- We have supported numerous clients with the provision and utilisation Portworx as well as leveraging it in-house at Natilik.



## Proof of value process



### Discover

Natilik will showcase the art of the possible and identify use cases and success criteria that works for your business. Together we will define the desired business outcomes along with KPI's to track the success on the PoC.



### Implementation

Consisting of two Kubernetes clusters nominated by the client. If required, Natilik can build two new Kubernetes clusters for PoC purposes. During the PoC Natilik will ensure the success criteria is addressed and measured.



### Execution

This PoC will cover storage, classing, snapshots, backups, security, monitoring and disaster recovery. During this time Natilik will track against defined success criteria. Your business will have full access to the Natilik support desk throughout the PoC.



### Report

At the end of the PoC Natilik will deliver a report highlighting the results in context to the pre defined success criteria. This will be presented within a wrap-up meeting with the full team.



### Transition to Pilot

The Natilik Client Success Team support you throughout the PoC journey and transition to Pilot phase. Full training and PoC handover will be given to pilot production workloads within your solution environment.

**Contact us to find out more today**

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