

Your Confident Guide to Digital Transformation



Five solution areas for digital transformation



Modern Networks

Your network infrastructure is the backbone of your business and is therefore essential it is well positioned to support your business.



Collaboration and Modern Work

With the way we work constantly evolving, you need to ensure your teams are empowered with cutting-edge solutions.



Customer Engagement

Delivering a great experience ensures your customers come back, driving revenue and brand loyalty.



Multi-Cloud and Data Centre

When looking to achieve application excellence, you need to balance multiple environments to best suit your apps and business outcomes.



Cyber Security

With an ever-expanding threat landscape, you need to ensure your data, network and brand are secure from malicious intent.

Why work with us? The Five C's



Capability

Market leading solutions and services from Natilik and best of breed vendors



Coverage

Working with Clients in over 100 countries with regional centres of excellence in EMEA, Americas and APAC



Consistency

Globally consistent approach across Discover, Design, Transition, Manage and Success



Clients






Working with some of the world's best companies across 14 different verticals








Culture

Building a business with a balanced purpose, caring deeply about our people, clients, partners and social/environmental impact

Capability: Our technology solutions

 Modern Networks	 Collaboration and Modern Work	 Customer Engagement	 Multi-Cloud and Data Centres	 Cyber Security
Seamless Connectivity	Smart and Sustainable Workplaces	Automation and AI	Sustainable Data Centres	User Security
Network Assurance	Seamless and Productive Work	Agent Excellence	Optimised Cloud Environments	Cloud Protection
Simplified Management	Security and Observability	Digital Experiences	Modern Applications	Breach Prevention
Natilik Hosted Cloud Platform & Development Services				
Design, Transition & Managed Services				
Enhanced Monitoring & Observability				



















































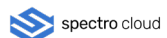














Capability: Our technology stacks

 Modern Networks	 Collaboration and Modern Work	 Customer Engagement	 Multi-Cloud and Data Centres	 Cyber Security
<p>Switching & Routing</p> <hr/> <p>Wireless</p> <hr/> <p>SD-WAN & Internet</p> <hr/> <p>Network Management</p> <hr/> <p>Private 5G</p> <hr/>	<p>Spaces & Devices</p> <hr/> <p>Occupancy & Environmental Monitoring</p> <hr/> <p>Meet, Chat & Call</p> <hr/> <p>Seamless Connectivity</p> <hr/> <p>Compliance & User Experience</p> <hr/>	<p>Omnichannel Contact Centre</p> <hr/> <p>Digital Engagement</p> <hr/> <p>Artificial Intelligence</p> <hr/> <p>Automated Quality Monitoring</p> <hr/> <p>PCI DSS Compliant Payments</p> <hr/>	<p>Data Centre</p> <hr/> <p>Public / Private Cloud</p> <hr/> <p>Applications</p> <hr/> <p>Storage</p> <hr/> <p>DevOps</p> <hr/>	<p>SASE</p> <hr/> <p>Zero Trust</p> <hr/> <p>XDR</p> <hr/> <p>Network & Email</p> <hr/> <p>Data, Application & SecOps</p> <hr/>
Natilik Hosted Cloud Platform & Development Services				
Design, Transition & Managed Services				
Enhanced Monitoring & Observability				

Capability: Our key technology partners



Our partners by technology

 Modern Networks	 Collaboration and Modern Work	 Customer Engagement	 Multi-Cloud and Data Centres	 Cyber Security
       	              	           	          	          
				

Capability: Partner awards & accreditations

Natilik is delighted that the hard work of its people and teams has been recognised over the years through partner and industry awards.



Awards

66

Awards Won
Since 2013

3

Awards Won
in 2024



Accreditations



Master Collaboration, Enterprise
Networking & Security
Gold Provider & Integrator



Azure Solutions Partner
Infrastructure Solutions Partner
Modern Work Solutions Partner



Platinum Innovator
Authorised Support Centre



Advanced Partner



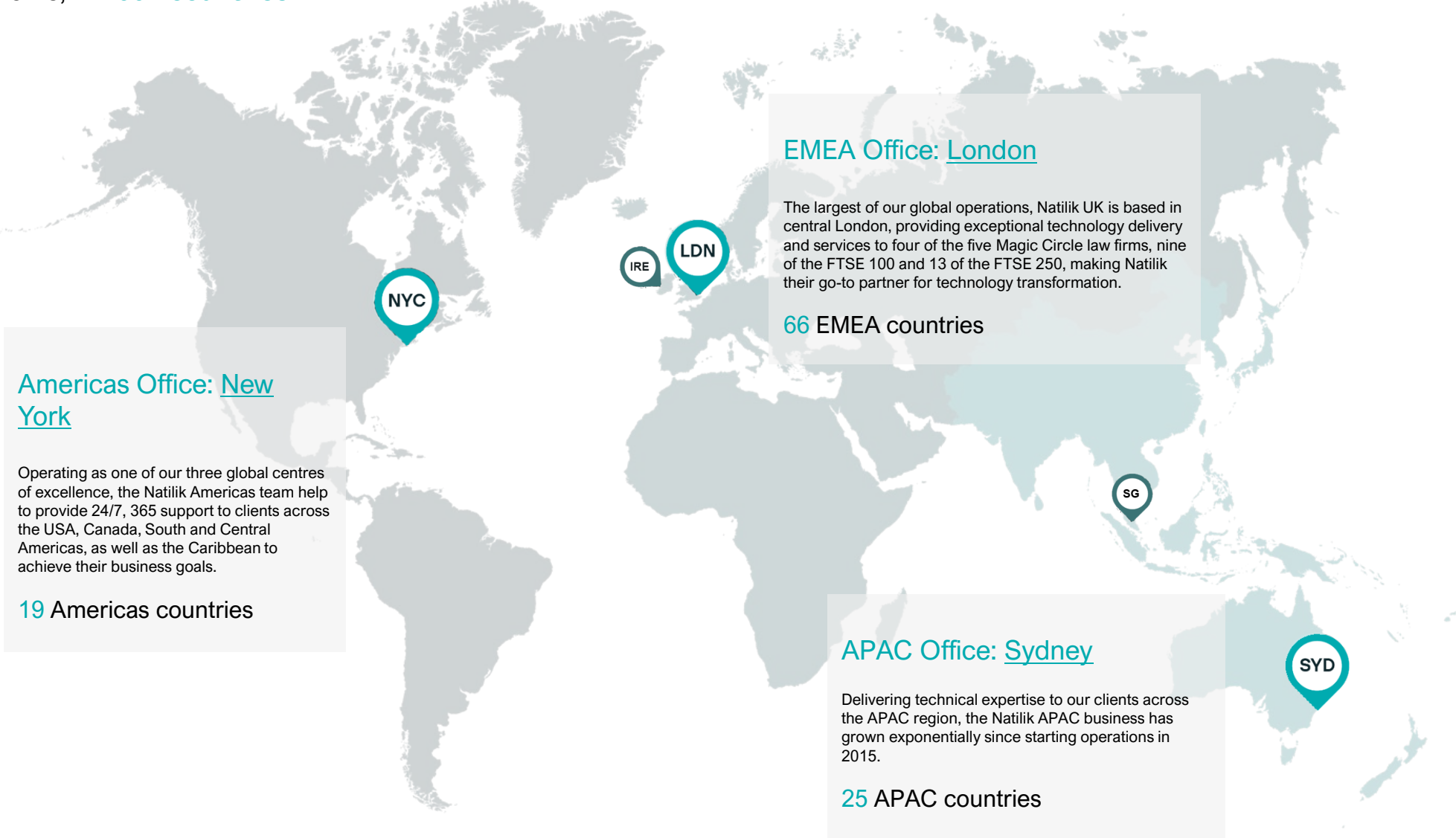
Elite Partner
Portworx Specialised Partner



CXone Certified Partner

Coverage

Operating from three centres of excellence, our clients benefit from in-region support across continents, in **100+ countries**.



Consistency: Our approach



- Business Requirements
- Showcase
- Assessment
- Workshop



 **Success**

- Technical requirements
- Proof of value
- Business Metrics
- Propose



- Programme and Project Management
- Service Transition Management
- Project Engineering
- Sustainability Services



 **Success**

- 24/7 Tech Support
- Enhanced Services
- Service Delivery
- Dedicated Resource

Consistency: Value Exchange



Marketplaces

Consolidate and simplify billing, save time for procurement and use your committed spend.

Finance

Spread payments out and save your cash for other business priorities.

Enterprise Agreements

Achieve simplified software licencing through an EA, whilst achieving lower cost and cost predictability.

Consistency: Value Exchange



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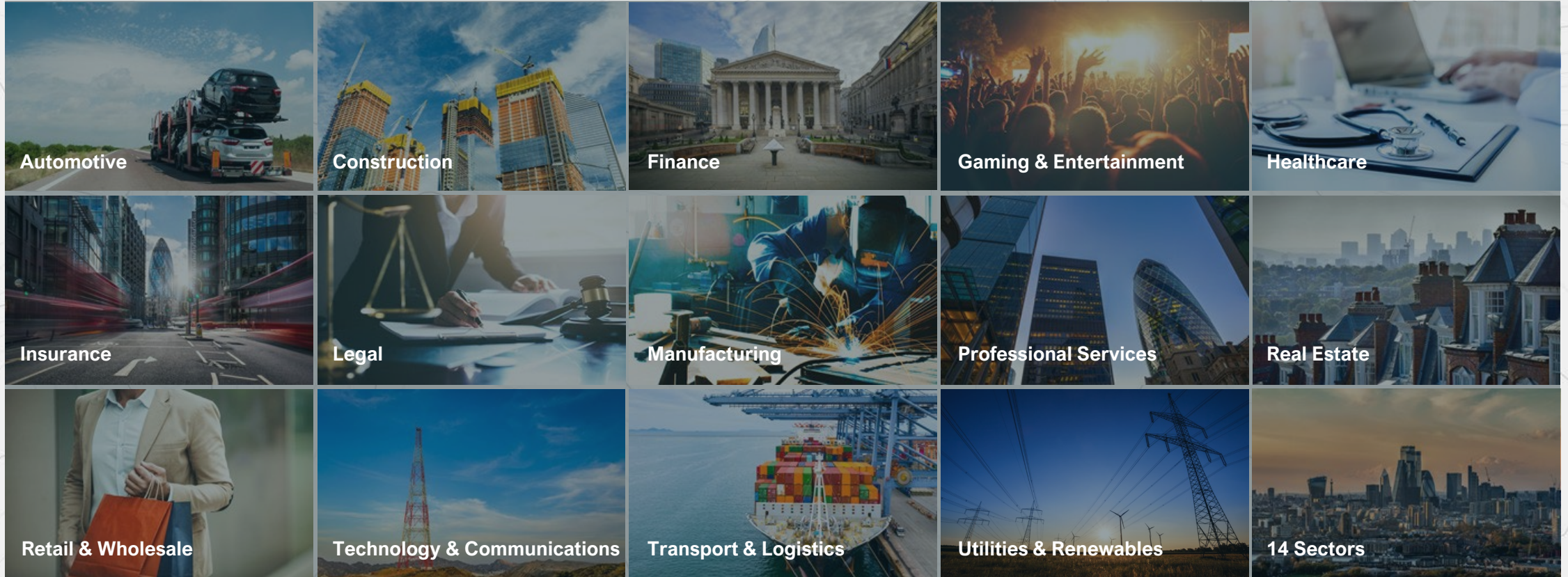
Achieve simplified software licencing through an EA, whilst achieving lower cost and cost predictability.

Charity | Thought Leadership | Webinars | Podcasts











































Natilik Community

Social Events | Insights | Networking | CXO Dinners
































































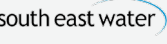











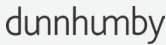



























Clients: Where have we done it before?



Clients: By sector

Automotive	Construction	Finance	Gaming & Entertainment	Healthcare
  	  	  	  	  
Insurance	Legal	Manufacturing	Professional Services	Real Estate
  	  	  	  	  
Retail & Wholesale	Technology & Communications	Transport & Logistics	Utilities & Renewables	<p>250 Clients</p>
  	  	  	  	

Clients: By tech stack

 <p>Modern Networks</p>	 <p>Collaboration and Modern Work</p>	 <p>Customer Engagement</p>	 <p>Multi-Cloud and Data Centres</p>	 <p>Cyber Security</p>
                   	                    	                  	                  	                  

Culture: A business with a balanced purpose

People

250+

Natilik Experts

90%

Employee Shares

7th Year

UK GPTW

Clients

95%

Client Retention

60%

5+ Years

50+

5 Years NPS

Performance

£100m

Revenue

22%

Rev CAGR

100%

Organic Growth

Giving Back

2023

B Corp Certified

5

Communities

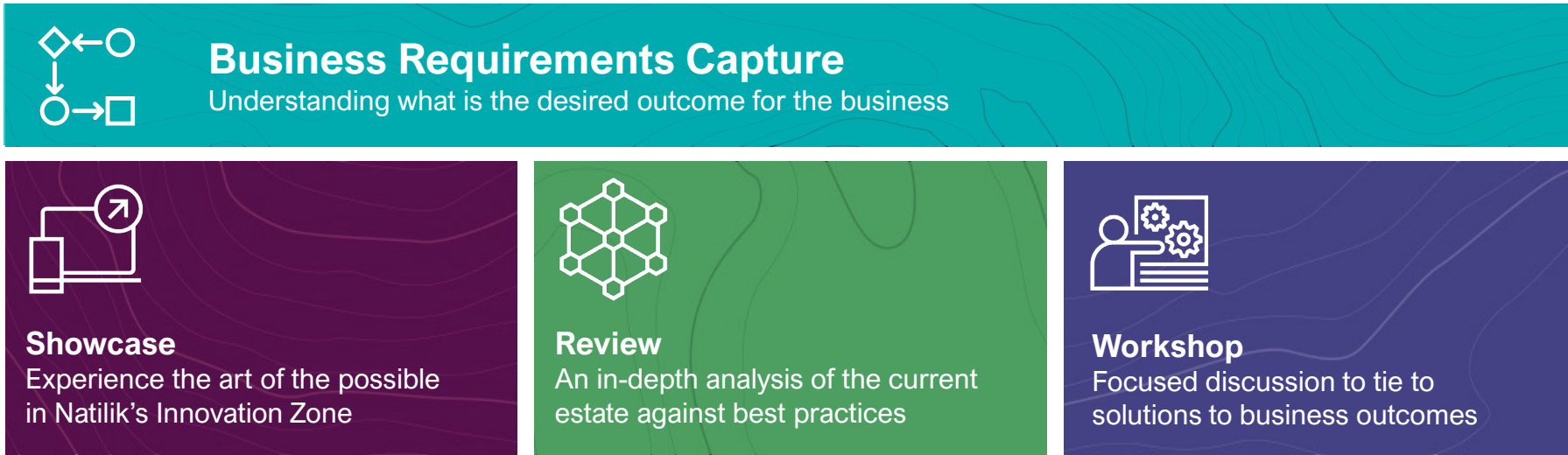
1%

Give Back

Culture: Making sustainable technology choices



Next steps



Possible together.

